



**Association for Women Geoscientists:  
A Lifetime of Leadership  
35th Anniversary Convention  
Hartford Marriott Downtown ~ Hartford, CT March 16-17, 2012**

**Convention Schedule Overview:**

**Friday March 16th**

*Optional Field Trip:* Dinosaur State Park and Peabody Museum of Natural History (includes lunch and transportation)

*Presidents Reception*

**Saturday March 17<sup>th</sup> Morning**

*Guest Speakers* Denise Cox, Storm Energy and Marilyn Suiter, NSF

*Lunch with Keynote Speaker:* Marcia McNutt, USGS (lunch included with registration)

**Saturday March 17<sup>th</sup> Afternoon**

*Workshops* – See pages 3-4 below for details

*Evening Leadership Reception*

---

**Convention Registration - includes convention, receptions, breaks, lunch with keynote speaker, workshops**

- AWG Member: \$150
  - AWG Student Member: \$100
  - NEGSA/AWG Promo Rate: \$75/ \$50 student
  - Non Member: \$210 \*become a member for \$60 and pay the member rate!
  - Student Non Member: \$120 \*become a student member for \$20 & pay the member rate!
- \*Membership perks can be found at: <http://www.awg.org/About/benefits.html> Then join online
- Guest: \$50 A guest is welcome with purchase of one of the registration choices above. This allows a guest to attend Luncheon on Saturday as well as the Friday and Saturday evening receptions. Guest will not receive conference packet or be able to attend other sessions.

Choose one of the following four workshops (included in convention registration):

- W1: Dealing with Difficult People - Choosing the Best Strategy
  - W2: Developing Successful Grant Writing Skills
  - W3: The Art of Strategic Persuasion
  - W4: Discover Harriet Beecher Stowe Center & Nook Farm \*\*off site\*\*
- Optional pre-convention Field Trip:** Dinosaur State Park and Peabody Museum of Natural History (includes lunch and transportation): \$50
- 

**Convention Sponsorship:**

I will sponsor \$\_\_\_\_\_ to help students attend the AWG 35th Anniversary Convention

I will sponsor \$\_\_\_\_\_ to the AWG 35th Anniversary Convention

I will be a \_\_\_\_\_ sponsor of the AWG 35th Anniversary Convention according to the following sponsorship levels:

- Topaz: \$100+ (includes acknowledgement in convention program)
  - Emerald: \$1,000+ (includes Topaz level plus mention on AWG convention website)
  - Ruby: \$5,000+ (includes Emerald level plus Gaea and Enews mentions)
  - Sapphire: \$10,000+ (includes Ruby level plus banner at convention)
  - Diamond Sponsor: \$15,000+ (includes Sapphire level plus free exhibit booth)
-

## AWGF Sponsorship

I will donate \$\_\_\_\_\_ to the AWG Foundation to support valuable program, awards and scholarships.

---

**Exhibit Booths:** Friday March 16th from 6:00 - 8:00 PM

- Cost for Non Profit Organizations: \$150
  - Cost for For Profit Organizations: \$200
  - Exhibit Booth Pass (each exhibitor is issued one complimentary exhibit pass for Friday evening). Extra passes are \$50 for exhibitors only. Please contact [office@awg.org](mailto:office@awg.org) for exhibit details.
- 

### TOTAL CONVENTION COST:

\$\_\_\_\_\_ Registration Name \_\_\_\_\_  
Address \_\_\_\_\_  
Phone/Email \_\_\_\_\_

\$\_\_\_\_\_ Guest - Guest's Name \_\_\_\_\_  
\$\_\_\_\_\_ Field Trip – Guest Name (if applicable) \_\_\_\_\_  
\$\_\_\_\_\_ Sponsorship \_\_\_\_\_  
\$\_\_\_\_\_ AWGF Donation \_\_\_\_\_  
\$\_\_\_\_\_ Booth Cost \_\_\_\_\_

---

\$\_\_\_\_\_ Grand Total

### Payment Type:

Check: \_\_\_\_\_ Credit Card #/Exp.Date \_\_\_\_\_

Mail to: 12000 N. Washington St., Suite 285, Thornton, Colorado 80241

Fax Registration to: [303-253-9220](tel:303-253-9220)

Direct any convention or registration questions to AWG by email at [office@awg.org](mailto:office@awg.org) or by phone at [303-412-6219](tel:303-412-6219)



## **AWG Convention Workshop Details**

### **W1. Dealing with Difficult People – Choosing the Best Strategy**

Led by Martey S. Rhine, Management Solutions and Resources

This workshop will help you to learn to resolve differences and perspectives constructively. When dealing with undergraduates, graduate students, professional colleagues, clients, managers, subordinates or other professional relationships it is inevitable that some are more difficult than others. This workshop will provide you with a variety of strategies to provide you with options from which to choose one that will work best in a particular situation.

You will leave these sessions with specific skills and strategies to:

- Deal more effectively with the “tough issues”
- Get things on the table so you can talk about them and resolve them
- Diffuse the tension
- Hear what someone is saying even when you disagree

This will be a highly participative experience where you will be invited to share your “tough issues”, learn three specific strategies and how to use them.

Workshop Participant Limit: 50

---

### **W2. Developing Successful Grant Writing Skills**

Led by Dr. Monica Ramirez, University of Montana-Helena

This workshop focuses on the grant writing process to include strategic planning, common proposal components and proposal preparation. Key terms will include project eligibility, size of award, focus, deliverables and restrictions. In addition, a hands-on component will contribute to the learning experience as participants discuss their own ideas and work on mini-projects with participants. The period from 4-5 pm is exclusively for discussing grant-writing strategies with Dr. Ramirez and participants.

Please bring a laptop, a proposal idea or in progress, or a proposal that has been rejected.

Workshop Participant Limit: 20

---

### **W3. THE ART OF STRATEGIC PERSUASION**

Led by Lee Warren, Harvard University and Nancy Houfek, Harvard University

This workshop is designed to provide powerful women and men with skills to succeed in accomplishing their goals in negotiations and meetings. Participants will be introduced to techniques that people in the theater and in leadership training understand about how to be effective. They will learn how to articulate a clear purpose, land their message, be heard, enhance personal presence, depersonalize attacks, and manage hot moments. Participants are asked to bring examples of past challenging negotiations or meetings. These moments are examined in the workshop, through the use of role-plays. Discussion, coaching, and the replay of scenarios create

a highly interactive, personal and powerful learning of the wide range of tactics available for success. Participants will leave with a superior sense of how to think strategically about their professional challenges and negotiation opportunities. Participants should wear comfortable clothing.

Workshop Participant Limit: 30

---

#### **W4. Discover the Harriet Beecher Stowe Center and Nook Farm**

Led by Suzanne O'Connell, Wesleyan University

In 1852, Harriet Beecher Stowe changed the world with Uncle Tom's Cabin, her ground-breaking and best-selling anti-slavery novel. Stowe recognized slavery's injustices and was compelled to speak out. As a woman of the 19th century, Stowe had no right to vote or hold office, yet she gave public voice to her convictions, turned the tide of public opinion, and became the most influential American woman of the 19th century. Her life demonstrates one person's ability to make a difference. Stowe changed public perception of a young nation's divisive issue, slavery, using her words to change the world. Her example is as important today as it was in her time.

The Harriet Beecher Stowe Center is on the [Connecticut Freedom Trail](#) and the [Connecticut Women's Heritage Trail](#) and the gardens are part of [Connecticut's Historic Gardens](#).  
(<https://www.harrietbeecherstowecenter.org/>)

Workshop Participant Limit: 18

---

#### **Bios**

**Nancy Houfek** is Head of Voice & Speech for the American Repertory Theatre at Harvard University, where she teaches vocal production, coaches the professional acting company, and administers the M.F.A. in voice training pedagogy. A stage director, award-winning actor, and nationally recognized theatre educator, she brings over 30 years of working with performers and public speakers to her teaching. Nancy has presented workshops using theater and leadership techniques for the Derek Bok Center for Teaching & Learning, the Harvard Medical School, the Kennedy School of Government, the Radcliffe Fellows program, and the Harvard School of Public Health, as well as for universities, academic organizations and private sector clients throughout the country. The Derek Bok Center has filmed her work with Harvard faculty; *The Act of Teaching* has been distributed to faculty development centers nationwide. She holds a B.A. from Stanford University and an M.F.A. from the American Conservatory Theatre. She has directed or performed over 100 plays or musicals off-Broadway and at regional theatres throughout the country.

**Monica Ramirez** is academic dean/vice president at the University of Montana-Helena. She has promoted vision and leadership to educational programs in the United States, Germany and Brazil for the past twenty-five years both as a professor and administrator. She has received several million dollars in grant funding in the fields of science, technology, the arts, spatial information, and K-16 Education. Her accomplishments include expertise as NSF merit reviewer for programs such as Advanced Technological Education (ATE) and programs within the Directorate for the Geosciences. Dr. Ramirez holds a doctorate in instructional technology from the University of Wyoming in which she investigated the *implementation of instructional processes and the examination of asynchronous complex geoscience communications*. She was the nominee for the Florida Governor's Award in Environmental Education. She serves as the language editor for *Versita*, Central European Science Publishers, and as editor for the Association for Women Geoscientists *Gaea* Newsletter.

**Martey S. Rhine** is CEO of Management Solutions & Resources, 60 LeMay Street, West Hartford, CT 06107-3025, 860-313-0349, [msrhine@att.net](mailto:msrhine@att.net). She offers a broad range of capacity building services to enhance the ability of nonprofit organizations to fulfill their missions, such as: *Board Development, Executive Transitions, Strategic Planning and Organization Development*. Her clients include organizations that provide services in: Housing, Social Services and Health, Environmental Justice, Women's Rights, Community and Private Foundations and Universities. Ms. Rhine brings over thirty years experience including line management and consulting in both the for profit and nonprofit sectors. Her success is directly attributable to her ability to establish open communication and trust by creating a safe environment for people to express their true thoughts and feelings.

**Lee Warren** is Director Emerita of Professional Pedagogy at Harvard's Kennedy School of Government and former Associate Director of the Derek Bok Center for Teaching and Learning at Harvard University. She teaches leadership in Executive Education courses at the Kennedy School, creates cross-Harvard faculty teaching seminars, and provides teaching consultation to faculty. She is the founder and Executive Producer of the Bok Players, an interactive theater troupe focused on addressing discrimination, relationships, and fairness in the academic workplace. She is also a Life Coach. She holds a B.A. in Philosophy from Wellesley and a Ph.D. in English and American Literature from Stanford, Lee has taught at UMass/Boston and MIT.

**Suzanne O'Connell** is an associate professor of Earth & Environmental Sciences and Director of the Service Learning Center at Wesleyan University. She received a bachelor's degree from Oberlin College in Ohio, a Master's from SUNY Albany and a PhD from Columbia. She studies marine sediments. Harriet Beecher Stowe has always been on her top 10 list, but even more so since the death of her son. Part of Stowe's inspiration for writing *Uncle Tom's Cabin* was her grief following the death of her 18-month old daughter and thinking about slave mothers' despair as their children were taken away.